

Fair/Organization Name _____ Total # of Attendees _____
Mailing Address: _____ x \$65.00 = \$ _____ Due on 1-10-24
City: _____ State: _____ Zip: _____ **Late registrations are \$75.00**
Contact Email: _____ Contact Phone: _____
Attendee Name (s): _____

Please mail registration form & payment to:
VT/NH Fair Association, PO Box 44 Reading, VT 05062
By: January 10, 2024

Please note that photos will
be taken during the event.
Posting of signage is not allowed in the Hotel.

Fireside Inn Guest Room Rates
Group room rate is \$109.95 plus tax,
Per Room, Per Night. Rate is based on
Single/Double occupancy & includes
breakfast buffet in the morning.
**Call the Hotel directly for your
reservations: 1-(603)-298-5900**
Tell them you are part of this group,
to get our group rate.
Reservations must be made by
January 2, 2024

Terry Straight, President
Cindi M. Jaques, Secretary
Esther Allen, Treasurer
Mike Reed, Director
Marcia Clark, Director
David Lackie, Director
Linda Voehringer, Director

**Thank you to the
2024 Sponsors**
GOLD SPONSOR
NH Fairs Association
VT Fairs Association

Silver Sponsor
Haas & Wilkerson
Insurance



32nd Annual VT/NH Fair Association Meeting & Trade Show

vtnhfairs.org

Saturday

February 3, 2024

Fireside Inn & Suites
25 Airport Road
I-89 Exit 20
W. Lebanon, NH 03784

firesideinnwestlebanon.com

Schedule of Events

- 8:00 – 9:00 am Registration
- 8:00 am Trade Show Open
- 9:30-11:00am Workshops
- Fair Safety, Chris Wyman–Terrace Room
 - Fair Insurance, Andrew L. Vandepopulier, Haas & Wilkerson Insurance–East Ballroom
- 11:45 – 12:30pm Lunch
- 12:30 – 1:15pm Keynote Speaker
Larry Berry, Florida
“Communications – Key to Success”
- 1:30 – 2:15 Breakout Sessions
- You are full of MANURE How do you dispose of manure?
 - It’s a HOT topic – Concession Fees
 - How do you get your volunteers and keep them?
 - I need a new building.... How do you raise the funds?
- 2:30pm Cash Bar Opens and Desserts
- 2:30pm Auction
- 3:00pm Trade Show closes
- 4:00 Close up and on the road



Larry Berry
Wizardry Enterprises, LLC

Communication – Keys to Success

From the first forms of communication to the technology of today, one thing remains the same. If you fail to communicate effectively you will no doubt fail. Larry will look at three primary forms of communication (oral, written, non-verbal), and how each has a different set of skillsets needed to get your message across. Together we’ll also review what have been identified as the Seven “C’s” of Communication, and how they can make you a more effective and efficient communicator. This interactive keynote address will take how we communicate to the next level – with some FUN.

2024

**New This Year
Featured Fairs
Visit them in the
Trade Show**

**Vermont
Tunbridge Fair
Champlain Valley
Exposition**

**New Hampshire
Cornish Fair
North Haverhill Fair**

The vendor trade show will be open throughout the day. Stop in to see who can help your fair.

Please remember to bring your baskets and donations for the auction!

Thank you